



Items in the final RFQ have been adjusted per feedback from this meeting. Please be aware that some presentation content differs from the official RFQ.

Front Range Passenger Rail District

Pre-Proposal Meeting

**Multiple Award Task Order Contracts (MATOC)
for Professional Services**

September 11, 2023

FRPR FRONT RANGE
PASSENGER RAIL

Agenda

- 1) Welcome and Safety Briefing
- 2) Opening Remarks
- 3) Front Range Passenger Rail Overview
- 4) Procurement Opportunity: Multiple-Award Task Order Contracts
- 5) Proposal Process
- 6) Q&A
- 7) Next Steps

Q&A

Menti.com: code 5430 7872

– or –

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FRPR Overview

Major Issues Now

**Congestion,
Safety,
Reliability**



**Air Quality and
GHG Emissions**



**Disconnected
Communities**



Compounded by Population Gain

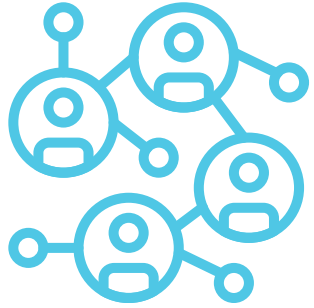


From 2020 to 2050, an **additional 3 million people** are expected to live and commute along the Front Range

What is Front Range Passenger Rail?

- ▶ **New inter-city train service.**
- ▶ **Initial service:** Pueblo through Denver and north to Fort Collins, with stops along the way.
- ▶ **Long-term vision:** connecting to New Mexico and Wyoming.
- ▶ **Using existing tracks** shared with freight railroads to minimize costs and accelerate the service start date.

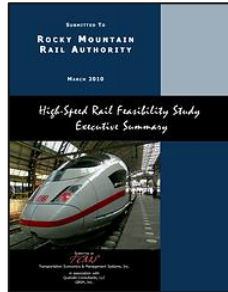




Connecting Coloradoans to Opportunities, Adventure, and Each Other

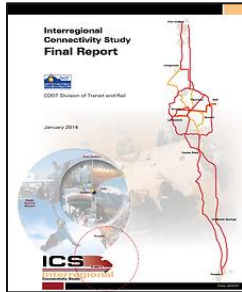
- ➔ Working Professionals
- ➔ College Students
- ➔ People with Disabilities
- ➔ Families
- ➔ Sports Fans
- ➔ Festival-Goers
- ➔ Tourists
- ➔ Older Adults and Veterans
- ➔ Car Free Households
- ➔ Urban Explorers

History of Front Range Passenger Rail



10 Years of Visionary Planning

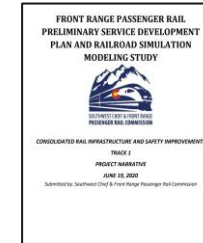
2010-2020



**SOUTHWEST CHIEF & FRONT RANGE
PASSENGER RAIL COMMISSION**

Rail Commission

2017



Service Development Plan Grant

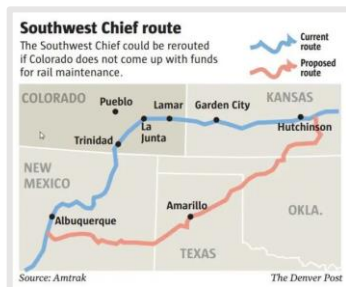
2020



District Established

2021

2014
Save the Chief



2020
Alternatives Analysis

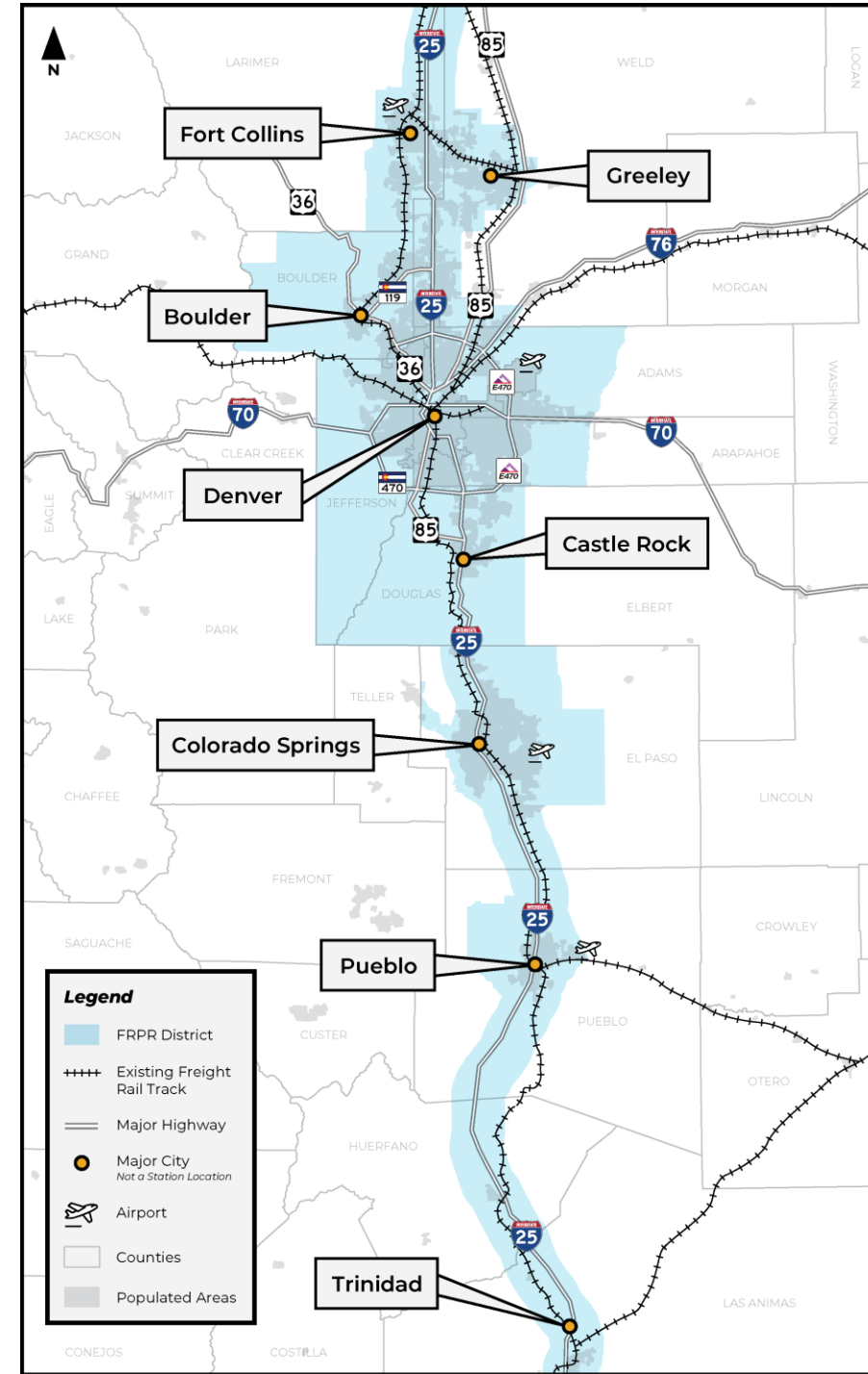




Where We Are Today

What is the FRPR District?

- Created by Colorado Legislature in 2021 through SB 21-238.
- Largest special district in Colorado.
- Not an agency of state government; not subject to administrative direction from the state.
- Purpose: design, finance, construct, operate, and maintain a passenger rail system along the Front Range.
- Boundary covers entirety or portion of 13 counties along I-25.



FRPR District Purpose: 32-22-103 (2)

- “To research, develop, operate, and maintain an interconnected passenger rail system within the front range that is competitive in terms of travel time for comparable trips with other modes of surface transportation.”
 - (a, b) Collaborate with RTD, ensuring system interconnectivity and potentially sharing capital costs for Northwest Rail corridor infrastructure.
 - (c) Collaborate with Amtrak – Southwest Chief, California Zephyr, Winter Park Express.
 - (d) Coordinate with CDOT to ensure multimodal connectivity.

From Colorado SB 21-238

FRPR District Powers: 32-22-106 (1)(c)

- (I)(A) Enter into contracts, MOUs, IGAs, P3s.
- (I)(B) Contract with third parties for the operation of the service.
- (II)(f) Receive federal funds and collaborate with Amtrak and USDOT.
- (V)(k) Purchase, lease, acquire right-of-way, property, and easements.
- (V)(m) Issue RFPs and award contracts to private sector business entities for performance of any component of the design, development, financing, construction, operation, or maintenance of a passenger rail system.
- (V)(n) Establish timelines for the development and construction of a passenger rail system.

From Colorado SB 21-238

FRPR District Funding Authority

- 32-22-106 (II)(V)(q)(I) Levy Sales or Use Tax, following approval of voters within the district.
- 32-22-107 With approval of local jurisdiction, develop Station Area Improvement Districts:
 - Upon approval of property owners within a 2-mile radius of an existing or proposed passenger rail station.
 - Authority to levy additional sales and use tax, special assessments on real property, or both, to cover the costs of construction, operation, and maintenance of the station.
- 32-22-108 (1) Issue Bonds.

From Colorado SB 21-238

FRPR District Board of Directors

MPO/COG

Representatives (10)

- ▶ Denver Regional Council of Governments
- ▶ Pikes Peak Area Council of Governments
- ▶ North Front Range Metropolitan Planning Council
- ▶ Pueblo Area Council of Governments
- ▶ South Central Council of Governments

Governor Appointments (6)

CDOT (1)

Ex Officio (7)

- ▶ BNSF Railway
- ▶ Union Pacific Railroad
- ▶ Amtrak
- ▶ RTD
- ▶ I-70 Mountain Corridor Coalition
- ▶ State of New Mexico
- ▶ State of Wyoming

Service Development Plan



Managed by CDOT



Pueblo to Fort Collins



**Began Late 2022 and
Concludes Mid/Late 2024**

The SDP process defines:

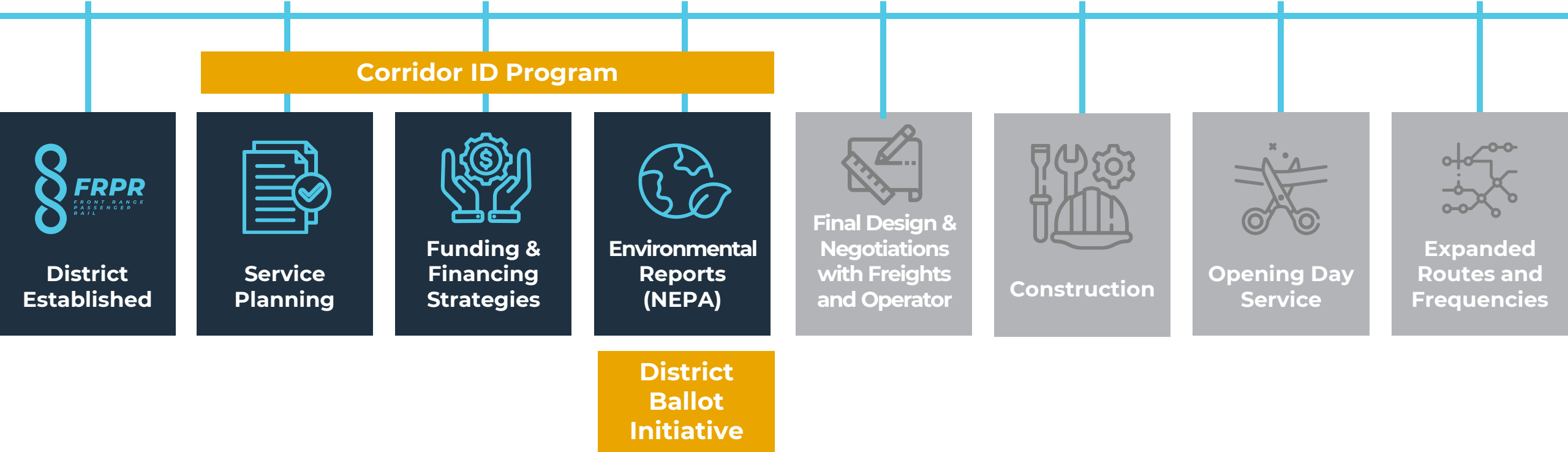
- Route
- Station Markets
- Service Frequency
- Onboard Amenities
- Fare Structure
- Infrastructure Improvements
- Costs and Financing Plan
- Implementation Plan for Initial Service

Corridor Identification and Development Program (FRA)

- ▶ Comprehensive inter-city passenger rail planning program.
 - ▶ Creates a pipeline of projects ready for implementation.
 - ▶ Opens up millions of dollars in new funding – 90/10 federal match.
- ▶ Submitted Application in March 2023.
 - ▶ Notice of Acceptance in Fall 2023.
 - ▶ If accepted into the Program, District receives initial \$500,000.



Route to Front Range Passenger Rail





Multiple-Award Task Order Contracts

MATOC Overview

- Pre-qualified pool of professional consulting firms for 5 categories of services FRPR District anticipates needing over the next 3 years.
- Federally compliant procurement; enables federal reimbursement and supports FRPR District efficiency.
- Applicants do not need to propose on all scope categories; no scoring advantage to proposing on multiple categories.
- Not looking for mega teams – but – applicants must be able to perform all tasks for the scope category they're proposing on.
- After awarding contracts, anticipate a mix of direct solicitations and request for task order proposals.
- Number of contracts awarded per scope category not yet determined.
- Majority of upcoming for the next 3 years will come through the bench; some one-off contracts may come outside the bench.

1) Planning and Project Development

- Program, procurement, and project management.
- Risk identification/management and work product evaluation.
- Existing condition assessments, project definitions, planning studies, modeling, life cycle costing, cost estimating, engineering and constructability analysis.
- Project schedule development and oversight.
- Engineering and design services.
- Capital expenditures lists.
- Technical support to local jurisdictions, including station planning efforts.
- GIS maps, databases, and materials.
- Grant application preparation and support securing federal awards.

2) Environmental

- Environmental review and coordination with Service Development Plan.
- Analysis of prior FRPR planning studies to support environmental documents.
- Federal, regional, state, and local agency consultation; identifying environmental factors, class of action determinations, scope of environmental review required.
- Environmental analysis and NEPA environmental documents.
- Additional environmental analyses as needed (noise, vibration, visual, socioeconomic, historic, species, etc.).
- Tracking and compliance with mitigation measures and commitments.
- Developing required public notices and mailing lists to notify stakeholders of impending decisions, document availability and general project information.

3) Outreach

- Development and implementation of broad community outreach and coalition building programs.
- Educational campaigns for diverse interest groups and communities.
- Grassroots and grasstops engagement building support for passenger rail.
- Advocacy events: elected official forums, press briefings, stakeholder summits, tours, site visits, groundbreakings, and other milestone events.
- Informational materials: fact sheets, presentations, videos, mailers.
- Print and digital input tools: comment forms, questionnaires, comment maps.
- In-person and virtual stakeholder workshops and community events.
- Title VI compliance and translation.
- Government affairs strategy: political risk matrix and outreach to local governments, elected officials, and business and civic organizations.

4) Marketing and Communications

- Development and implementation of multi-channel strategic communications plan.
- Key messages, digital and print advertisements, videos, social media content.
- Crisis communications and spokesperson services with a focus on securing earned media.
- FRPR District brand development: logo, brand guide, writing guide, website redesign.
- Communications support for local, regional, and national speaking engagements.
- Public opinion polling and focus groups to understand public and stakeholder sentiment toward passenger rail, project alternatives, and support for tax levels.

5) Funding Strategy & Financial Modeling

- Review ridership and revenue studies, project financial feasibility and alternatives analyses produced through SDP.
- Economic and fiscal impact analyses.
- Transit-oriented development (TOD) assessments.
- Funding strategy development, including:
 - ▶ Existing available funding;
 - ▶ Federal funding sources and funding scenarios;
 - ▶ Potential revenue/tax sources to support sizing a ballot initiative;
 - ▶ Funding gaps, in terms of revenue quantum and timing; and
 - ▶ Available debt/financing approaches.
- Funding plan and financial models to support District ballot initiative and project delivery.
- Assessment of potential revenue contributions from station area improvement districts, tax increment financing, and/or other alternative value capture-related revenue sources.



Proposal Process

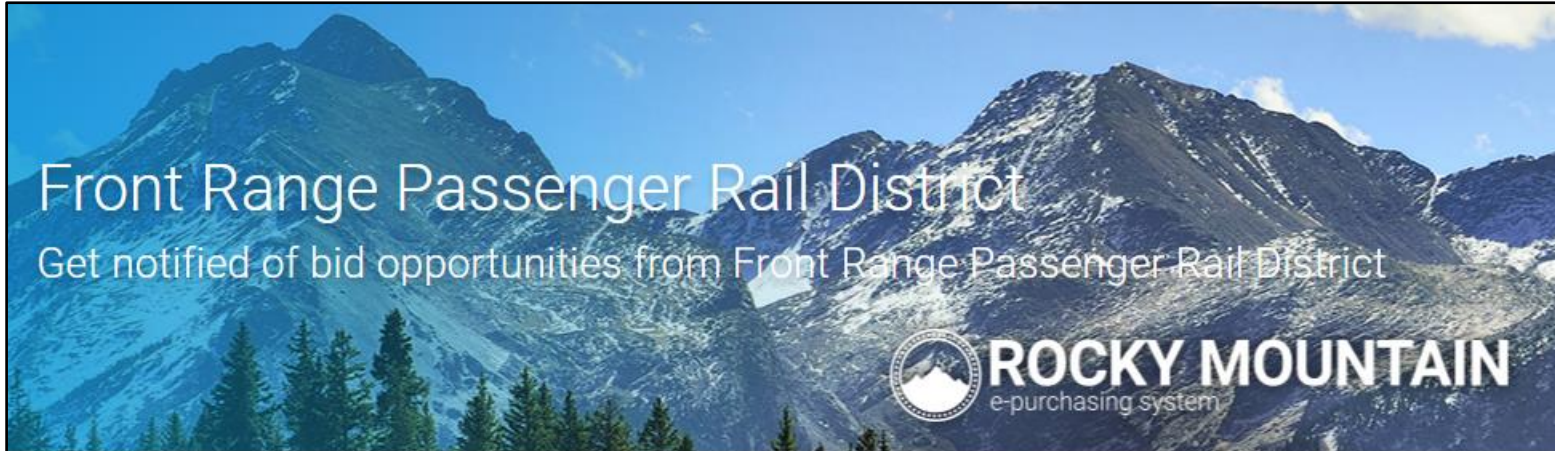
Procurement Guidelines

- Attendance at this meeting is not required to propose.
- Meeting presentation and attendee list will be posted to ridethefrontrange.com/procurement by September 13, 2023.
- All correspondence and submissions related to this procurement opportunity must occur through Rocky Mountain BidNet.
- The procurement process has a period for questions. Please submit questions early and often.

Rocky Mountain BidNet

- RFQ will be released through Rocky Mountain BidNet on September 13.

[Bidnetdirect.com/colorado/ridethefrontrange](https://bidnetdirect.com/colorado/ridethefrontrange)



Front Range Passenger Rail District Bid Opportunities

Front Range Passenger Rail District's Open and Closed Solicitations are posted below. Please [register](#) or [login](#) to see details of all open opportunities.

In the spirit of continuous improvement, Front Range Passenger Rail District is partnering with the Rocky Mountain e-Purchasing System to publish solicitations and we welcome your participation!

Register to Bid

Register to do business with Front Range Passenger Rail District. Join the Rocky Mountain E-Purchasing System to expand your business with local governments throughout Colorado and Wyoming.

Register with the Rocky Mountain E-Purchasing System to gain access to bids today.

[REGISTER NOW →](#)

Procurement Schedule

Pre-Proposal Meeting	September 11, 2023
RFQ Release	September 13, 2023
Deadline to Submit Questions (Rolling Q&A)	September 27, 2023
Anticipated Issuance of Final Addendum	October 6, 2023
Proposal Submission Deadline	October 20, 2023
Interviews for Invited Firms	Week of November 13, 2023
Notices of Intent to Award	Week of November 27, 2023
Board Approval of Contracted Firms	Following November 30, 2023 Board Meeting

Anticipated Upcoming Task Orders – Q1 2024

- Local Government Outreach
- Technical Staff Augmentation
 - Review of planning work products.
 - Grant strategy advisement.
 - Agency coordination and representation with concurrent/adjacent transportation projects.
- Financial Modeling
- District Rebrand and Communications Strategy

Q&A

Menti.com: code 5430 7872

– or –

Scan the QR Code



Next Steps

Register with RockyMountain BidNet

Visit BidNet on September 13, 2023 to see the RFQ

Visit website Procurement page for today's presentation and attendees.

Website: ridethefrontrange.com

Email: procurement@frprdistrict.com

